

Optus Advertising Infringements and Actions Required			
	Infringements	Severity	Actions Required
Programme	Unauthorised adult services <sup>u</sup> Optus PSPP	1	Discontinue offer immediately
	Unauthorised charity services <sup>u</sup> Optus PSPP	1	Discontinue offer immediately
	No product or service disclosure 4.1.3, 4.1.4	1	Disclose accurately, above fold in main body of ad, nature of product or service on offer
	Product or service disclosure illegible 4.1.3, 4.1.4	1	Increase point size, alter colour scheme to improve contrast, or both
	Product or service disclosure displayed inside graphic 4.1.3, 4.1.4	1	Display product or service disclosure above fold in main body of ad and unobscured by graphic
	Product or service disclosure displayed below fold [online @ 1024 x 768] 4.1.3, 4.1.4	1	Display product or service disclosure above fold in main body of ad
	Product or service disclosure displayed only in summary T&Cs 4.1.3, 4.1.4	1	Disclose accurately, above fold in main body of ad, nature of product or service on offer
	Disclaimer displayed only in summary T&Cs, disclaimer unlinked to offer by asterisk or other symbol, or both 3.1.8	1	Display disclaimer in main body of ad adjacent to associated offer, or link disclaimer clearly to offer by asterisk or other symbol
	Disclaimer inconsistent with offer's principal message 3.1.9	1	Remove inconsistent disclaimer and conditions it imposes
	Message quantity displayed only in summary T&Cs 3.1.3	1	Display accurately, above fold in main body of ad, actual message quantity for which customer can expect to be billed per charge period
	Offer constitutes a scam 3.1.19	1	Discontinue offer immediately
	Unapproved Optus endorsement or use of Optus name 3.1.21	1	Remove Optus endorsement or Optus name
	Misrepresentation of product offering 3.1.2	2	Display references to product type accurately, consistently, among main body of ad, call-to-action, and summary T&Cs
	Misrepresentation of product quantity 3.1.2	2	Display only actual product quantity per charge period (e.g., 15 ringtones/month)
	Offer confusing, misleading, or deceptive with respect to target audience* 3.1.2	2	Clarify offer's principal elements in language target audience likely will understand
	Advertising to children 3.1.20	2	Discontinue advertisement in any medium or format that targets minors specifically
	Insufficient details regarding limited or special offer 3.1.10, 3.1.11	2	Disclose clearly limited time period, limited quantity, and limited class of customers, as appropriate or disclose special offer's principal elements, conditions and limitations[e.g., limited time period when discount applies], and start and end dates
	Failure to display shortcode for at least 10 uninterrupted seconds [TV] 3.1.5	2	Display shortcode for at least 10 uninterrupted seconds
	Text point size too small [print] 3.1.3	2	Increase point size to at least 6
	Unclear product quantity 3.1.2	2	Disclose actual product quantity (per credit, if appropriate)
No product quantity 3.1.2	2	Disclose product quantity	
Offer or elements of offer expired [e.g., competitions, voting services] 3.1.16	3	Remove outdated material	
Pricing	No pricing 3.1.3, 3.1.5, 3.1.6, 3.1.7, 4.1.4	1	Display pricing within three line breaks of call-to-action or MSISDN-submit field, directly above, below, or to either side, with no intervening text or graphics
	Pricing and/or signup cost illegible 3.1.3, 4.1.4	1	Increase point size, alter colour scheme to improve contrast, or both
	Pricing displayed only in summary T&Cs 3.1.3, 3.1.5, 3.1.6, 3.1.7, 4.1.4	1	Display pricing within three line breaks of call-to-action or MSISDN-submit field, directly above, below, or to either side, with no intervening text or graphics
	Pricing displayed at improper attitude 3.1.3, 4.1.4	1	Display pricing in same orientation and direction as shortcode or primary purchase mechanism
	Unclear pricing 3.1.3, 4.1.4	1	Display full and correct pricing in prescribed format: \$XX.XX
	Complete pricing displayed only in summary T&Cs 3.1.3, 4.1.4	1	Display complete pricing, including signup cost if applicable, in main body of ad
	Pricing displayed within insufficient proximity to call-to-action or MSISDN-submit field 3.1.3, 3.1.4, 4.1.4	1	Display pricing within three line breaks of call-to-action or MSISDN-submit field, directly above, below, or to either side, with no intervening text or graphics
	Pricing displayed within insufficient proximity to subscription disclosure 3.2.3	1	Display pricing within three line breaks of subscription disclosure, directly above, below, or to either side, with no intervening text or graphics
	Incomplete pricing 3.1.3, 3.2.3	1	Disclose complete MO and MT pricing
	Failure to disclose that pricing depends on character limit [chat, Q&A, and free-form services only] Optus PSPP	1	Disclose, in summary T&Cs, that MO SMS pricing depends on 160 or fewer characters (e.g., "\$X.XX per 160 characters. You'll be charged the advertised per-message price each time your message exceeds 160 characters.")
	Pricing point size, subscription disclosure point size, or both too small [online and/or TV] Optus rule 3.1.5.3, 1.7, 3.2.3	2	Increase pricing and subscription disclosure point size to at least 50% as large as MSISDN point size
	Pricing point size too small [print] 3.1.6	2	[shortcode point size is 24 to 48] Increase pricing point size to at least 25% as large as shortcode point size [shortcode point size is larger than 48] Increase pricing point size to at least 12
	Pricing display time too brief [TV] 3.1.3, 3.1.5	2	Display pricing for at least 10 seconds or for as long as shortcode is displayed, whichever is longer
	Pricing displayed below fold [online @ 1024 x 768] 3.1.3, 3.1.7, 4.1.4	2	Display pricing above fold in main body of ad
	Conflicting pricing 3.1.3, 4.1.4	2	Display pricing accurately, consistently, in prescribed format throughout ad: \$XX.XX
Use of free, complimentary, or similar term implying product that comes with purchase is without charge 3.1.14	2	Remove free, complimentary, or other such term	
Subscription	No subscription disclosure 3.2.3	1	Disclose subscription nature of offer by displaying word <i>subscribe</i> or <i>subscription</i> in main body of ad
	No subscription disclosure (voiceover) [TV] 3.2.3	1	Convey subscription nature of offer in voiceover as well as displaying in video
	Subscription disclosure illegible 3.2.3	1	Increase point size, alter colour scheme to improve contrast, or both
	Subscription disclosure displayed below fold [online @ 1024 x 768] 3.2.3	1	Display subscription disclosure above fold in main body of ad
	Subscription disclosure displayed only in summary T&Cs 3.2.3	1	Disclose subscription nature of offer by displaying word <i>subscribe</i> or <i>subscription</i> in main body of ad
	Subscription disclosure displayed within insufficient proximity to call-to-action or MSISDN-submit field 3.1.4	1	Display subscription disclosure within three line breaks of call-to-action or MSISDN-submit field, directly above, below, or to either side, with no intervening text or graphics
Subscription disclosure displayed within insufficient proximity to pricing 3.2.3	1	Display subscription disclosure within three line breaks of pricing, directly above, below, or to either side, with no intervening text or graphics	
Subscription continued	Failure to display subscription disclosure within most prominent competition or prize tagline Optus rule	1	Display term <i>subscription</i> or <i>subscribe</i> within most prominent competition or prize tagline and at same point size as tagline or larger
	No charge period 3.2.3	1	Display charge period in main body of ad
	Charge period illegible 3.1.3	1	Increase point size, alter colour scheme to improve contrast, or both
	Charge period displayed only in summary T&Cs 3.2.3	1	Display charge period in main body of ad
	Subscription disclosure point size too small [print] 3.2.3	2	[shortcode point size is 24 to 48] Increase subscription disclosure point size to at least 25% as large as shortcode point size [shortcode point size is larger than 48] Increase subscription disclosure point size to at least 12
	Subscription disclosure point size too small [online and TV] 3.2.3	2	Increase subscription disclosure point size to at least 50% as large as shortcode point size
	Subscription disclosure display time too brief [TV] 3.2.3	2	Display subscription disclosure for at least 10 seconds or for as long as shortcode is displayed, whichever is longer
T&Cs	Unclear charge period 3.2.3	2	Display charge period accurately, consistently, among main body of ad, call-to-action, and summary T&Cs
	Minimum subscription period 5.1.7	2	Remove stipulation for minimum subscription period
	Summary T&Cs illegible 3.1.3, 3.2.3, 4.1.4	1	Increase point size, alter colour scheme to improve contrast, or both
	No local-charge or free-call Helpline number 3.1.3, 4.1.7, 6.1.2, 4.1.4	1	Display local-charge or free-call Helpline number
	Alphanumeric Helpline number 3.1.3, 4.1.7, 6.1.2, 4.1.4	1	Display local-charge or free-call Helpline number entirely in numerals (no letters)
	Unclear, incorrect, or no unsubscribe information 3.2.3, 4.1.7	1	Associate unsubscribe command with shortcode and preface with "Send," "Text," "SMS," or "Reply" (e.g., Send STOP to 19XXXX)
	No instructions for opting out of marketing, prompt, or inducement messages 3.1.23	2	Display instructions or link for opting out of marketing, prompt, or inducement messages
	Unclear instructions for opting out of marketing, prompt, or inducement messages 3.1.23	2	Articulate instructions clearly or display link labeled clearly for opting out of marketing, prompt, or inducement messages
Charges and Billing	No account holder authorisation disclosure (under age 18) 3.1.20	2	Disclose clearly that customers under age 18 must have account holder's permission
	Failure to identify content provider (reverse charge billing services only) 4.1.4	2	Identify content provider by name
	No end date [e.g., competitions and voting services] 4.1.3	3	Display end date
	No refund arrangements [e.g., competitions and voting services] 4.1.3	3	Display refund arrangements
	No mention that data fees might apply [content downloads and reverse charge billing services only] 4.1.3, 4.1.4	3	Disclose that data fees might apply
	Full service is not available to Optus, and this is not explained in the T&C's	3	Fully disclose around services that are available to Optus customers in the T&C's
	Service must match what is provisioned in OPC	2	Service name, service description, and pricing must match OPC
	Parental consent must be documented in writing for any image of minors linked to a PSM/DCB offer	1	Provide documented authorisation
	Offer incentivized by disapproved promotions, content, products or services	1	Discontinue offer immediately
	Offer incentivized by unrelated promotions, content, products or services	1	Discontinue offer immediately
General Conduct	Content is achieving value for money	2	Customer is receiving a reasonable amount of content for cost of product. Customer is to receive the maximum benefit from the service
	Failure to indicate in the banner advertisements that a charge will apply	1	Include a disclaimer stating a subscription or fees apply to participate
	Product or service disclosure illegible within banner advertisements	1	Increase point size, alter colour scheme to improve contrast, or both

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► Yellow highlights indicate all changes and additions since the previous revision

⚡ Subject to immediate escalation to Optus.

\*Will be cited in instances where content providers fail to indicate that subscription purchase does not guarantee customer will win competition and receive prize (e.g., where the content provider fails to employ a phrase such as "for a chance to win" in the most prominent competition or prize tagline).

⚡Affiliate marketing – Refers to, in most instances, the use of 3rd party advertisements presented within the same flow as an approved program. Also known as, but not limited to, "Stacked Marketing," "Partner Programs," or "Referral Programs." The scope of the definition may broaden depending on the facts of each particular case, in which instance, it is Optus' discretion to broaden the definition accordingly.

⚡Cross-Selling – A series of unrelated offers (same or different sponsors) in close succession within the same online user flow. The scope of the definition may broaden depending on the facts of each particular case, in which instance, it is Optus' discretion to broaden the definition accordingly.